



# PERSPECTIVE

Volume 33, Issue 3

Summer 2015

## PRESIDENT'S MESSAGE

By JoAnne Haffeman

I hope this finds you enjoying a safe and healthy summer. As I write this we are experiencing the first heat wave in two years. So we go from a brutal winter to a tough summer. Enough already.

As you may know, elections for the 2015-2016 term were held in the spring. I had decided during the spring that this past term would be my last as president. I have been president for the past two and half years and had been president five years prior to that. I had come to the conclusion that it was time for me to move on and let the younger members lead the Association. This is especially so since my husband and I are beginning to transition to retirement. After the nominations were closed it was discovered that all the nominees for president had declined the position. This was an unprecedented situation, not covered by the Bylaws. An emergency meeting of the Board was held and as a result of that meeting I am happy to say that Jennifer Smith, ACP, agreed to accept the office of President. I think Jennifer will make an excellent president. She is extremely committed to the profession and will bring a new and fresh perspective to the office. However, I am not going very far. I accepted the office of Vice President and intend to provide Jennifer with any and all support she needs to fulfill her duties and responsibilities as president.

I also must acknowledge that Kandi Moncelsi, ACP, declined nomination as NALA Liaison and has stepped down from the Board. I do not think it would be too much of a stretch to say that the paralegal profession

would not be where it is without her support, guidance and commitment to the profession. Kandi has been there from the beginning and she is owed a great deal of debt for promoting and helping to grow the profession to the status it enjoys today. However, as Kandi would be the first one to say, there is still a lot work left to do.

This year's nominations also saw other changes in the Board. Christine Principe, CP, our former Corresponding Secretary, accepted the office of NALA Liaison, assuming Kandi's responsibilities in the position. Jennifer Ciaburri accepted the office of Corresponding Secretary, assuming Christine's duties in that position. And finally, I'd like to welcome Nyree Benitez to the Board as a Trustee-at-Large. I'm very pleased that Nyree agreed to accept her nomination and look forward to her participation in the Board.

A few years ago while at the NALA National Convention I attended a lecture in which the speaker spoke about various issues facing executive boards. One point he made was that it was good for board members to change office or position after a certain amount of time to bring about change and a new perspective. That is what has happened this year and I am excited to see the results.

I would like to close by thanking the Board for their support over the years. Although we do not always agree on every issue, we have been able to work well to serve the membership. I want to also thank the membership for their support of the association and the Board. It has been a privilege to serve you and I hope I served you well.

Enjoy the rest your summer and we'll see you in September.

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National Association of Legal Assistants Affiliate



# NALA News

by Christine Principe, CP

●Christine Principe, CP is PANJ's NALA Liaison for the 2015-2016 term. Christine has been a paralegal since 1986 and earned her CP designation from NALA in 2007. She is currently with Sills, Cummis & Gross in its litigation department. Christine previously served as a Trustee at Large for PANJ and also served as its Corresponding Secretary.

●It's an exciting time for NALA, celebrating its 40<sup>th</sup> Anniversary. NALA now represents over 18,000 paralegals -- individual members or members of NALA affiliated associations. PANJ is proud to be an affiliate.

●NALA held its annual convention on July 22 to 24, 2015 in Tulsa. Attendees were able to choose from eight institutes Alternative Dispute Resolution, Corporate Law, Environmental Law, Essential Skills, Immigration Law, Litigation with Emphasis on Government Liability, Medical Malpractice, and Legal Technology. In addition attendees had the opportunity to learn from fellow paralegals during the Member Exchange and from affiliated association members through the Affiliates Exchange. NALA's annual convention next year is scheduled for July 13 to 15, 2016 in Las Vegas.

●As usual, NALA offers a host of opportunities for continuing education. Upcoming NALA Campus LIVE! Courses start August 24, 2015. Also, NALA offers several free webinars: Part 1 "Transition from School to Work", Part 2 "Soft Skills" and Part 3 "Combating Everyday Conflicts Strategic Soft Skills for Conflict Resolution." Check out their website for a complete listing of NALA Campus LIVE! Courses and information on the webinars--  
<http://www.nala.org>.

●CONGRATULATIONS to PANJ member Angelese Bermudez Nieves, CP and PANJ President Jennifer L. Smith, ACP for having passed NALA's certified paralegal exam and advanced certified paralegal exam respectively. We wish them much success. Job well done!

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- **Pre-Natal Paternity Testing** Available as early as 9 week
- **Toxicology Tests** including alcohol, drug and poisons via hair, nails & saliva
- **Ancestry Testing** - fast growing hobby in North America with access to our database of others in search of genetic relatives

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**Collection sites in Metuchen(\*), Perth Amboy, Trenton, Newark, Passaic, Brooklyn, Queens, New York City & Long Island**



Friday, October 23, 2015  
8:00 AM - 4:00 PM

Renaissance Woodbridge  
(at the Metropark)  
515 US Route 1 South  
Iselin, New Jersey 08830

CLE credits are pending from  
National Association of Legal Assistants (NALA)  
and  
National Federation of Paralegal Associations (NFPA)

## **SCHEDULE OF EVENTS**

8:00 AM                      Check In and Walk-In Registration  
Continental Breakfast  
\*\*\*VENDOR FAIR\*\*\*

### **BRING YOUR BUSINESS CARDS !!**

8:45 AM - 9:00 AM                      Opening Remarks

9:00 AM - 10:15 AM                      **Session I Seminars**

10:15 AM - 10:45 AM                      Break for Family Law & Miscellaneous A Tracks  
\*\*\*VENDOR FAIR\*\*\*

10:30 AM - 11:45 AM                      **Session II Seminars begin for Litigation & Miscellaneous B Tracks**

10:45 AM - 12:00 PM                      **Session II Seminars begin for Family & Miscellaneous A Tracks**

11:45 AM - 12:15 PM                      Break for Litigation & Miscellaneous B Tracks  
\*\*\*VENDOR FAIR\*\*\*

12:15 PM - 1:30 PM                      **Session III Seminars**

1:30 PM - 2:30 PM                      Lunch  
\*\*\* VENDOR FAIR \*\*\*  
Prize Drawings\*\*

2:45PM - 4:00 PM                      **Session IV Seminar**

\*Lunch menu:

*Salad of Mixed Greens, Marinated Olives, Cherry Tomato, Red Onion with Sherry Vinaigrette*

*Entree Choice of:*

*Roasted French Cut Chicken with Spinach and Mushrooms*

*or*

*Baked Tilapia in a lemon caper sauce*

*Chef's selection of seasonal vegetable and starch*

*Rolls & butter*

*Dessert*

*Coffee/Tea/Decaffeinated Coffee/Iced Tea*

*Vegetarian option of pasta (not vegan) or other dietary restrictions accommodated upon request.*

*Please contact the convention committee for further information.*

*If you do not choose an entree when you register, chicken will automatically be selected for you.*

**\*\* Bring Your Business Cards for the many drawings by our exhibitors**

**REMEMBER – You must be present to win!!**

## DESCRIPTION OF EVENTS

### **Family Law Track:**

#### **MATRIMONIAL MATH: INCOME FOR SUPPORT PURPOSES**

Mark Gruber, Esquire

An analysis of alimony and lump sum calculations, tax return information, child support guidelines, Case Information Statements and the new alimony law.

#### **BUSINESS VALUATIONS**

Withium Smith & Brown

A tutorial on the impact of business ownership by one parent and how it affects support, including how to evaluate the information contained on their tax returns.

#### **CHILD CUSTODY & PARENTAL RIGHTS**

Linda Schofel, Esquire

What is in the difference between child custody and parental rights? Whose interests matter most: the Mother's? Fathers? Or the child's? Learn all about New Jersey child custody and parental rights.

### **Litigation Track:**

#### **DISCOVERY**

Anthony Bedwell, Esquire

Paving the road to trial or settlement. Using various discovery tools to achieve winning results for your client.

#### **MEDIATION**

Robert E. Margulies, Esquire

Mediation is an alternative to litigation. But just what is the role of the paralegal in mediation?

#### **LEGAL RESEARCH & WRITING**

Ellen C. Marshall, Esquire

Dotting your i's and crossing the t's is not all you have to make sure to do when corresponding with the Court or preparing pleadings. We need to take every opportunity to improve our research and writing skills. This seminar will address sharpening the writing skills for the seasoned professional as well as incorporating research into your writing.

### **Miscellaneous A Track:**

#### **TILA-RESPA INTEGRATED DISCLOSURES EFFECTIVE OCTOBER 1, 2015**

Nicole Plath, CEO, Fortune Title and

Rick Kabra, Easy Soft

Do you know what they are? Do you know what you will need to do to comply? ARE YOU READY?

#### **LAND USE**

Grace Bertone, Esquire and Michael Ochs, Esquire

So why can't I add a room to my house? Can I make my house an office building? The rules and theory behind zoning regulations can help answer these questions.

#### **LANDLORD vs. TENANT**

Hon. Mahlon L. Fast (Ret.) and Bruce Gudin, Esquire

What if the tenant doesn't pay, or the landlord doesn't return the security deposit? This seminar will address all of that and more. Whether you work in the practice area, rent an apartment or are a landlord, there is much to be gained from this seminar, which will cover both residential and commercial tenancies.

### **Miscellaneous B Track:**

#### **EMPLOYMENT LAW**

Fred Sharooz Scampato, Esquire

Wrongful termination, sexual harassment, bad bosses, all fall under the umbrella of employment law.

#### **ENTERTAINMENT & SPORTS LAW**

Stephen Schechter, Esquire

Lights, camera, action! Play Ball! Behind the scenes and on the sidelines of glamorous industries.

#### **MUNICIPAL COURT PRACTICE**

Jason Komninos, Esquire

Drunk driving, drug cases and traffic violations, disputes between neighbors, municipal violations, all will be covered in this seminar.

### **Session IV - All Attendees:**

#### **THE WICKED WEB**

Kimberly R. Goldberg, Esquire and Eva Jurado-Poss, Paralegal

Anonymity makes the internet a safe haven for bad acts. This seminar will present internet/social media usage ethics, and discuss privacy rights, Cyber bullying, child protection and identity theft.



**REGISTRATION FORM**

October 23, 2015  
 8:00 AM - 4:00 PM  
 Renaissance Woodbridge  
 515 US Route 1 South  
 Iselin, New Jersey



Pre-Registration through October 12, 2015  
 Registration fee:  
 Paralegals/Students: \$75.00  
 Attorneys/Others: \$85.00  
 at door \$10 additional fee

**DISCOUNT FOR GROUPS OF 6 OR MORE - MUST ALL REGISTER & PAY SIMULTANEOUSLY**

Contact Jennifer Smith for further information

Please supply information for each registrant (attach duplicate forms for multiple registrants)  
 All of the following information is required. Please print clearly or type.

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HOME ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

HOME PHONE \_\_\_\_\_ E-MAIL \_\_\_\_\_

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MEAL CHOICE: \_\_\_\_\_ CHICKEN \_\_\_\_\_ FISH

Place an "X" on the line to the left of the program for each session that you would like to attend.  
 PayPal Registration: Please insert topic # for each session you would like to attend.  
**PLEASE SELECT ONLY ONE SEMINAR FROM EACH SESSION**

SESSION I	SESSION II	SESSION III	SESSION IV
____ Matrimonial Math	____ Business Valuations	____ Custody & Parental Rights	The Wicked Web  (All attendee seminar)
____ Discovery	____ Legal Writing	____ Mediation	
____ New RESPA	____ Land Use	____ Landlord / Tenant	
____ Employment Law	____ Entertainment & Sports Law	____ Municipal Court	

Need more information?

**Kandi Moncelsi, ACP**  
 (973) 476-2526  
 email: [KMONCELSI@GMAIL.COM](mailto:KMONCELSI@GMAIL.COM)  
 or [info@njparalegalconvention.com](mailto:info@njparalegalconvention.com)

Register and pay by credit card on our website!

[www.njparalegalconvention.com](http://www.njparalegalconvention.com)

Registration Questions?

**Jennifer Smith**  
 (973) 464-2449  
 email: [JSMITHPARALEGAL@GMAIL.COM](mailto:JSMITHPARALEGAL@GMAIL.COM)  
 or [register@njparalegalconvention.com](mailto:register@njparalegalconvention.com)

If paying by check:  
 Make check payable to "NJ Paralegal Convention" and mail it to:  
 Jennifer Smith  
 123 Omaha Avenue  
 Rockaway, NJ 07866

There will be a \$25.00 return check fee plus administrative charge for each returned check.  
 Refunds less \$25 administration fee will be granted until October 12, 2015. **NO REFUNDS AFTER OCTOBER 12, 2015**

Please call the Renaissance Woodbridge for hotel accommodations. 973-634-3600  
 Mention your attendance at the NJ Paralegal Convention for special room rates.  
 Reservations must be made by September 24, 2015 to insure availability



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<sup>†</sup> Indicates if Available Dates calendar is activated

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\* The National Academy of Distinguished Neutrals is an association of attorney mediators and arbitrators who have substantial experience in the resolution of commercial and civil disputes. All members have been recognized for their accomplishments through the Academy's peer nomination system and extensive attorney-client review process. Membership is by invitation-only and is limited to individuals who devote a substantial percentage of their professional efforts to ADR practice. To access our FREE National database of 900+ ADR attorneys, visit [www.NADN.org/directory](http://www.NADN.org/directory) and select preferred state.

**For more information about the NJ Academy, please visit [www.NJMediators.org/about](http://www.NJMediators.org/about)**



*SAVE THE DATE!*

**SEPTEMBER 15, 2015**

**PANJ GENERAL MEMBERSHIP DINNER MEETING  
HOLIDAY INN, TOTOWA, NEW JERSEY**

**TOPIC:       *ETHICAL CONSIDERATIONS IN  
DEALING WITH MULTIPLE CLIENTS  
AND EXPERTS***

**SPEAKER:   *ANTHONY M. BEDWELL, ESQ.,  
JARDIM, MEISNER & SUSSE***

**TIME:        6:30 p.m. - Registration/Check In**

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