



Capability Statement

www.greybeard-consulting.com

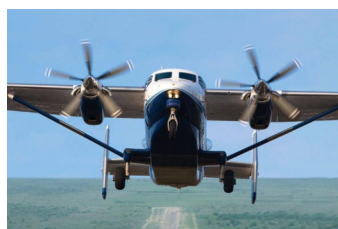
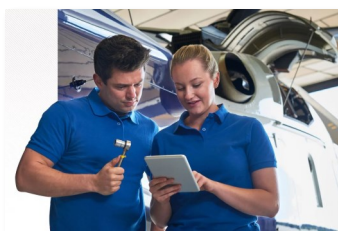
Grey Beard Aerospace & Defense Associates, LLC is a Huntsville, AL / Redstone Arsenal, AL based Veteran Owned Small Business (VOSB) Management Consulting firm. We bring focused technical expertise together to support small and mid-size aerospace and defense companies to enhance revenue generation. We have domain expertise in Aircraft Acquisition, Aircraft and Parts Sales, Business Development, Program Management, and Logistics Integration. We also help in setting the conditions for organizational success.



CAGE: 8DZN0 | DUNS: 067121829 | Phone: (321) 339-9057

Core Competencies

- Aircraft Acquisition and Aircraft Sales (Helicopter and Small Turbo-Propeller Fixed Wing)
- Helicopter Parts Sales, major component leasing support
- Business Development Services
- Business Process Improvement
- Project Management
- Logistics Management Integration
- Aircraft Appraisals
- Aerospace & Defense Consulting with focus on the US Army Aviation



Company Snapshot

Gov. Business POC: Stephen W. Peckham

Phone: (321) 339-9057

E-Mail: speckham@greybeard-consulting.com

Address: 134 Belle Ridge Dr
Madison, AL 35758

Work Area: Nationwide

Socio-Economic Status:

- Veteran Owned Small Business

Past Performance



Clayton International

Location: Peachtree City | **Date:** Sep. 2019

Job Detail: Business Development, Aircraft & Parts, Aircraft MRO Services



First Call International, Inc.

Location: Ft. Worth, TX | **Date:** Nov. 2019

Job Detail: Logistics Mgmt., Aircraft Acquisition & Aircraft/Parts Sales



Bessel Aerospace

Location: Seville, Spain | **Date:** Dec. 2019

Job Detail: Aircraft Sales, Aircraft MRO Services, Aircraft Shipping/Transport Logistics

Differentiators

- Agile and Flexible Veteran Owned Small Business
- Focused and targeted support services
- Over 39 years of Aerospace and Defense Senior Level Industry experience
- Bring domain experts to create solutions for clients

Primary NAICS & PSC Codes

541611 - Admin. Mgmt. & General Mgmt. Consulting Services
541330 - Engineering Services
541613 - Marketing Consulting Services
541614 - Process, Physical Dist., & Logistics Consulting Services
541618 - Other Management Consulting Services
541690 - Other Scientific and Technical Consulting Services
AC14 - R&D-Defense System: Aircraft (Engineer Dev.)
AC16 - R&D-Defense System: Aircraft (Mgmt./Support)
AC15 - R&D-Defense System: Aircraft (Operational Sys. Dev.)

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Gov Business POC



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